

# Jewelry Account Manager

## The Opportunity

At Gesswein, we're dedicated to helping jewelers work smarter and achieve exceptional results—through precision tools, cutting-edge technology, and expert training. As an Account Manager, you'll play a key role in this mission by supporting and growing relationships with our top jewelry clients across the U.S.

We're looking for someone who thrives on building connections, driving sales, and collaborating with a team. A strong understanding of jewelry manufacturing and excellent communication skills are essential for success in this role.

## What You'll Do

- Manage key jewelry accounts throughout the US
- Travel the U.S. for tradeshows, customer visits, and technical training
- Field customer inquiries through phone, email, and web
- Provide answers and solutions to customers in a timely manner
- Work with Gesswein's Sales & Tech Team in Bridgeport, CT

## Training

You'll start with a structured 3-month training program alongside our experienced sales and technical team members.

## What We're Looking For

- 4 years of experience in the Jewelry Trade
- Proven record of sales achievements
- Clear communicator with strong organizational skills
- Ability to learn new IT Platforms quickly, such as ERP, CRM, Excel, and email
- Flexibility to travel the U.S. periodically for sales activities, including tradeshows

## Benefits

- Competitive salary
- Health, dental & vision insurance
- 401(k) with company match
- Paid time off and holidays
- International training opportunities
- A supportive, skilled team that values your growth

## To Apply

Please email [careers@gesswein.com](mailto:careers@gesswein.com) with your resume.